











Introduction

Labour Market Information (LMI) is a useful tool to support young people with making informed career choices. LMI can be used to provide an overall view of the past, present and future of the world of work. Young people can use LMI to research the current state of the jobs market, including future jobs in the local area, understand the skills required for certain job roles and the demand for future employment.

The world of work is changing rapidly and LMI supports young people with gaining a greater knowledge and understanding about employment sectors, employers, jobs, typical rates of pay and general employment trends. New technology and industry changes can often create a growth or decline in some sectors. Therefore, it is important that young people are given the tools and information to aid their decisions about future careers.



3,277,100
Population aged 16-65
in West Midlands
2020



151,630 Enterprises in West Midlands 2020



£28,998
Gross annual pay in Birmingham 2021



515,000Jobs in Birmingham 2019

To make well informed career decisions, young people could consider the key factors below:

- What qualifications and career pathways will be the best option for certain careers?
- What job opportunities are available locally? (Relocation may be required for certain jobs)
- Which industries or job roles are increasing or declining?
- · How much you would expect to earn in certain job roles?
- Who the main employers are in the employment sectors, what jobs they have on offer and what qualifications and skills they are looking for?
- What the working environment is like?

Greater Birmingham and Solihull Local Enterprise Partnership (GBSLEP)

In the past decade, Greater Birmingham and Solihull Local Enterprise Partnership (GBSLEP) has delivered inclusive economic growth through its unique partnership structure of local authorities, businesses and higher and further education partners.

During the Covid-19 pandemic, GBSLEP worked at pace to support businesses and local people. A key part to this was delivering our skills programme. Young people in particular needed help through this very challenging time.

This guide is one of the projects we have supported to identify the opportunities and routes into the key GBSLEP priority sectors (see below) but also wider sectors like transport / logistics and construction:

- Data-Driven Health and Life Sciences.
- Creative Industries,
- Low Carbon and Energy Technology,
- Advanced Manufacturing Food and Drink
- Business, Professional and Financial Services.

It's a handy guide that provides insight into these sectors and the job roles / opportunities that are available for our young people. There's case studies and stories that bring to life how rewarding a career is in these sectors could be.

Videos



Career Values by Luminate Careers



Understanding Labour Market Information by Shaw Trust

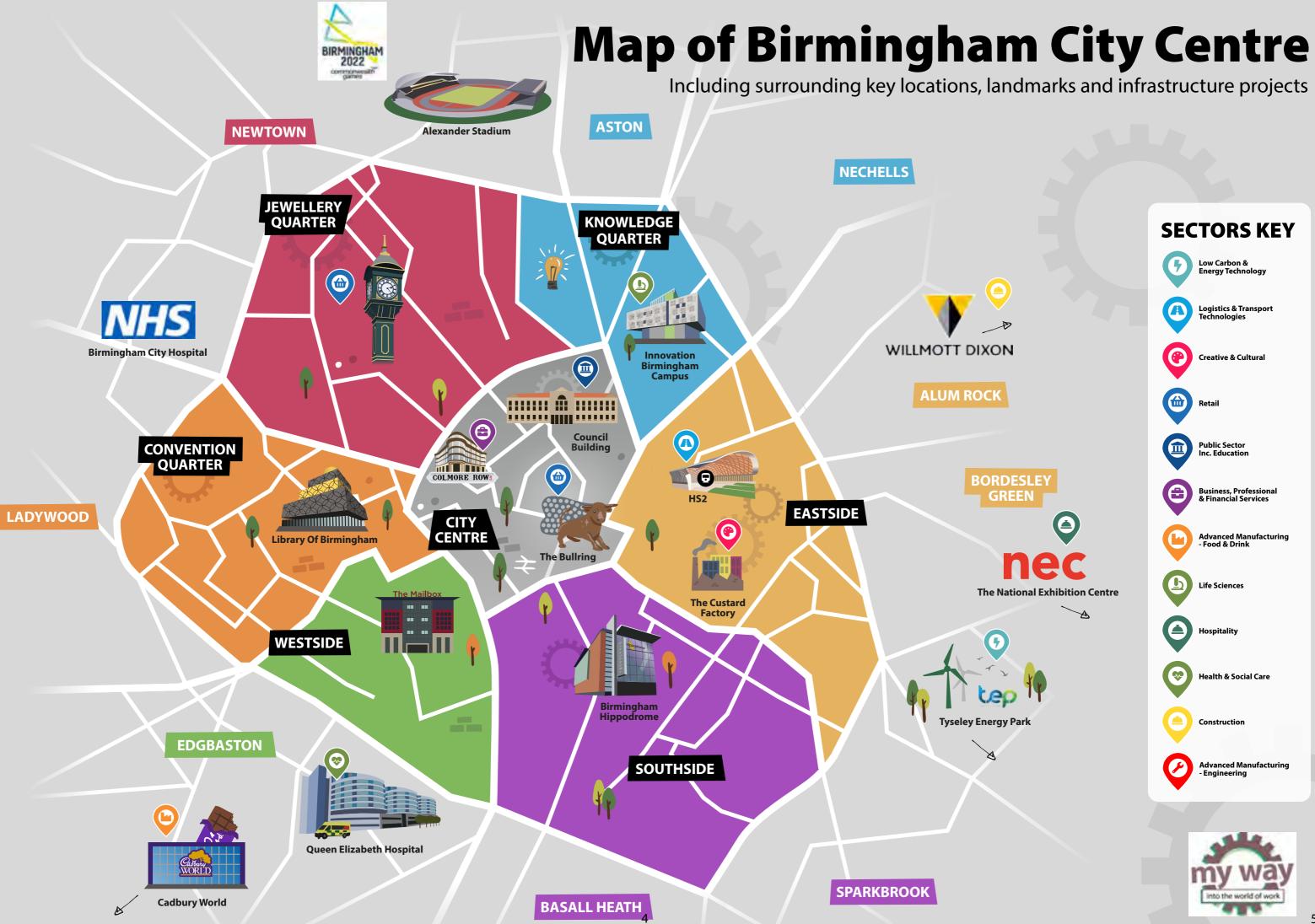


links

- Explore LMI data LMI For All
- Prospects.ac.uk
- National Careers Service
- icould icould

- Greater Birmingham And Solihull LEP | GBSLEP
- Start (startprofile.com)
- Where the work is





Qualifications and Pathways

There are eight qualification levels, and most qualifications have a difficulty level. Therefore, the higher the level, the more difficult the qualification is. The table below illustrates the qualifications and pathways for young people to consider.

	Academic	Vocational	Work-based Learning					
Entry levels 1- 3								
1	GCSE	BTEC	Traineeship / NVQ Level 1					
2	GCSE	BTEC	Intermediate Apprenticeship / NVQ Level 2					
3	A Level	BTEC / T Levels	Advanced Apprenticeship / NVQ Level 3					
4	Honours Degree (Year 1)	Higher National Certificate (HNC) /BTEC Higher	Higher Apprenticeship / NVQ Level 4					
5	Honours Degree (Year 2)	Higher National Diploma (HND) / BTEC Higher	Degree Apprenticeship / NVQ Level 5					
6	Honours Degree (Year 3)	BTEC Professional	Degree Apprenticeship / NVQ Level 6					
7	Master's degree	BTEC Professional	Degree Apprenticeship / NVQ Level 7					
8	Doctorate (PHD)	BTEC Professional	NVQ Level 8					

University Facts - West Midlands



160,000 educated students each year



55,000 New graduates annually

GCSE Grades Comparison Table

Current GCSE Grades	GCSE Fine Grades	GCSE 9-1 Grades	BTEC Grades	
A *	A*+ A*	8	D*	
A	A*- A+ A	7	D	
В	B+ B B-	6	M	
С	C+ C C-	4	Р	
D	D+ D D-	3		
E	E+ E E-	2		
F	F+ F F-			
G	G+ G G-	1	L1	
U	U	0	U	





Qualifications and Pathways: Special Educational Needs and Disabilities (SEND)



For young people with SEND, there are two potential pathways for those typically <u>unlikely</u> to take GCSE (Career Group 1) and those typically <u>likely</u> to take GCSE (Career Group 2).

Career SEND Group 1 - 16+

A SHE
my way
into the world of work

Pathway	Description	Length of Time	Assessment	Level of Study	Entry Requirments	Work Experience	What does it lead to
Supported/Inclusive Apprenticeships	A real job with training & a salary	12-24 months		Entry 3 to Level 2	EHCP	Yes	Paid employment
Pre-Apprenticeships	A programme of study aimed at explor- ing different industries and job roles	Approx 6-12 weeks. Dependant on the provider		Entry Level training	Up to the training provid- er/employer	Yes, invaluable experience	Traineeship
Technical/ Vocational (BTECS)	Qualifications that teach you how to do tasks specifically related to the industry and role you want to be in	Dependent on vocational qualification	Course dependent. (Coursework, practical assess- ments and exams)	1+ (Entry Level to Level 8). Eg. Level 1 BTEC Certificate/Diploma or OCR City and Guilds	Course dependent. (Coursework and exams)	Course dependent	Apprenticeship, University or College, Emploment
Supported Internships	A structured study programme/ partnership based predominantly with an employer	1 year	Varies between employer and/ or college	Entry Level and upwards	EHCP	Yes	Apprenticeship, Supportive Employment
Traineeships	A structured study programme/ partnership based predominantly with an employer	6 weeks - 6 months	A formal job or exit interview with written feedback. Coursework and exams are course dependent	N/A	Have little to no work experience and qualifies below Level 3	Yes	Apprenticeship, Supportive Employment
Supported Enterprise	Setting up your own business as either a freelance service, a sole trader or a registered company	N/A	N/A	N/A	N/A	Recommended before setting up your own business	Self employment
Supported Employment	Personalised model with employer	Indefinite	On the job training and coaching	Dependent on employer	Dependent on employer	Yes	Paid employment
Volunteering	Working in the community or with a charity as a regular volunteer	Indefinite	N/A	N/A	Interview to assess interests, availability, ad- justments to be made	Helps to do this in school so you can learn what is expected and what sort of role you would like to do	Could lead to paid work but not guaranteed. Could open up other opportunities.
Pre-supported Internships/Support- ed Work Experience	Regular placement with an employer over an extended period of time	Determined by employer and young person	N/A	N/A	EHCP/Vocational Profiling	N/A	Supported internship, college course, traineeship/sup- ported apprenticeship

Qualifications and Pathways: Special Educational Needs and Disabilities (SEND)



Career SEND Group 2 - 16+

	-							
Pathway	Description	Length of Time	Assessment	Level of Study	Award UCAS Points	Entry Requirments	Work Experience	What does it lead to
Apprenticeships	A real job with training & a salary	1 year minimum	Apprenticeship dependent (includes demonstrations, presentations, course work and exams)	2/3 with possibility to progress to higher and degree apprenticeships	No	Employer dependent. Age 16+ Evidence of interest and ability to complete	Yes (paid job with at least 20% off the job training)	Higher or degree apprenticeship, University or college, Employment
A Levels	An academic qualification similar in style to GCSEs that prepares you for further study	2 years	Mostly exams at the end of the course	3	Yes	For individual schools and colleges to decide (commonly 5 GCSEs at grade 4 and above)	No	Apprenticeship, University or College, Employment
T Levels	A technical study programme similar to 3 A levels, with an inductry placement which takes up 20% of the course. Designed to give you the skills that employers need	2 years	Exams, projects and practical assignments	3	Yes	Set by each school/ college	Yes (80% classroom, 20% work)	Apprenticeship, University or College, Emploment
Technical/ Vocational	Qualifications that teach you how to do tasks specifically related to the industry and role you want to be in	Course dependent	Course dependent (course work and exams)	1+	Yes	Course dependent (coursework and exams)	Course dependent	Apprenticeship, University or College, Work
Applied	Qualifications that prepare you for further study by combining academic learning with practical skills to give you a broad overview of working in a sector	Course dependent	Course dependent (course work and exams)	3	Some. (Course and award organisation dependent)	Set by each school/ college	Course dependent	Apprentieship, University or College, Employment
Traineeships	A work focussed study programme that prepares you for an apprenticeship or work	6 weeks - 6 months	A formal job or exit interview with written feedback. Coursework and exams are course dependent	N/A	Yes	Have little to no work experience and qualifies below level 3	Yes	Apprenticeship, Employment
Entrepreneurship	Setting up your own business as either a freelance service, a sole trader or a registered company	N/A	N/A	N/A	No	Industry dependent	Recommended before setting up your own business	Self employment
Paid Employment	Working 16 hours or more weekly with a contract in place	N/A	N/A	N/A	No	Industry dependent	Recommended before working	Employment

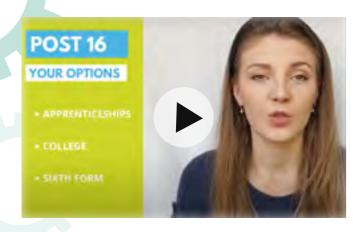
Qualification and Pathways: Videos



GCSE 9-1 grades explained by Pearson UK Educators



Department for Education Post-16 Choices Animation



Should I go to college or sixth form? by Aimhigher



Qualifications and Pathways: Useful Websites

- What qualification levels mean: England, Wales and Northern Ireland GOV.UK (www.gov.uk)
- Careerpilot: Qualifications Explained
- What Is Level 3 Equivalent To? | What Level Is A Degree? (successatschool.org)
- Success at School: Career paths
- Careers advice job profiles, information and resources | National Careers Service
- Students | Aimhigher West Midlands (aimhigherwm.ac.uk)
- Skills Hub | GBSLEP Growth Hub
- UCAS | At the heart of connecting people to higher education
- Podcasts / Institute for Apprenticeships and Technical Education
- Not Going To Uni: Apprenticeships & Work Experience in the UK
- School Leaver Jobs | AllAboutSchoolLeavers
- What Is Supported Employment? | British Association for Supported Employment (base-uk.org)
- GetMyFirstJob | Apprenticeships, Degree Apprenticeships, Work Experience & Graduate Jobs
- Kickstart Your Career #WMKickstartJobs Youth Employment UK
- Birmingham Careers Service | Birmingham Careers Service
- T Levels | The Next Level Qualification



Visit the HE Providers/ Universities Page

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Creative and Cultural Sector

The creative and cultural sector currently includes: • Advertising & Marketing

• Architecture • Crafts • Design & Designer Fashion • Film • TV • Video • Radio &

Photography • IT software & computer services • Publishing • Museums • Galleries and libraries • Music • Performing and visual arts.

National Creative and Cultural Sector

£117bn

2 million

1 in 8
UK businesses

£46bn exports









£4billion

50,000+ Workers

13,000 businesses

50,000 Creative workers in other

Creative workers in othe industries

West Midlands Creative and Cultural Sector

West Midlands Creative Strengths

- Advertising
- Marketing
- Design
- Nationally significant games cluster
- ICT
- Web services
- Screen/VR
- Next Generation Content Creation

Gaming West Midlands

The West Midlands has the largest concentration of gaming companies in the UK including:

- Serious Gaming
- Artificial Intelligence (AI)
- Augmented Reality (AR)
- Virtual Reality (VR)
- eSports



Major Investments

Across the West Midlands there are significant developments such as; music venues and theatres, alongside <u>UK City of Culture</u>, <u>Commonwealth Games</u> and <u>British Art Show No 9</u>, these will drive visitors, global profile and future investments.

Major investments in Birmingham include the <u>Creative Content Hub</u>, Virtual Studios UK and new Games Studio space that will drive regional growth and global profile.





Find out more about qualifications and pathways here



Example Sector Roles: Including, subjects to consider, skills and salaries.

Communications & Marketing

English, Maths, ICT, Media studies

Roles

Communications

Assistant

£14,000 - £25,000

Marketing

Management

£35,000 - £58,000

Skills



Communication **Literacy & Numeracy Organisation** Digital

Communication **Literacy & Numeracy Organisation**, Digital **Customer service** Leadership



Cultural Venues & Activities

relevant subjects: **Humanities, Social sciences History or Media Studies Art and Textiles**

Costume Designer

£13,000 to £35,000

Live Sound Engineer £25,000 to £40,000

Creative Content

Communication **Organisation Teamwork**

Communication **Teamwork Digital Customer service**



Screen

relevant subjects: Drama and Theatre, English, Film and Media Studies, **Physics and Computer** sciences

Producer Salary variable

Game Level Design £19,500 to £59,000

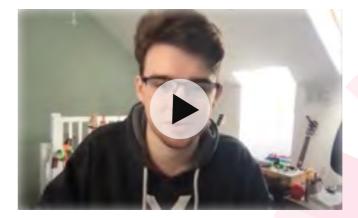
> **Broadcast Engineer** £20,000 to £50,000

Communication **Literacy & Numeracy Organisation, Creative** Leadership

Communication, Digital **Numeracy for Games Level** Design, Teamwork

> Communication **Digital Teamwork**

Discover more to start your journey



Interview with Luke Furmage - Freelance **Video Editor**



Jordan Walker - Apprentice Junior Developer



Interview with Shekinah Yuhanna - Digital Marketing Coordinator

many ways to start your creative career



Creative Alliance workplace tour: Creative, Digital and Marketing apprenticeships

Download the activities for the creative and cultural sector

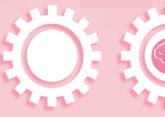
Click on the relevant cog to download the activities





Interview





Workplace Tour

Sector Word Search



- **BBC Radio 1 Big Weekend Connects**
- www.creativealliance.org.uk
- www.creativeengland.co.uk
- **Teachers & career leaders Creative Careers**
- www.screenskills.com
- www.ccskills.org.uk
- boa-stageandscreen.co.uk



Advanced Manufacturing – Food and Drink Sector

The Advanced Manufacturing Food and Drink industry processes and manufactures food and drink products to support the UK supply chain.

National and Regional Figures

£28.2bn

400,000

£1.04bn

£2.05bn

GVA by 2030



16,000+ 9th largest

50,000

food and drink manufacturers across the West Midlands

500

employed in food and drink manufacturing nation

workers in other industries

National and Regional Figures

Manufacturing Regional Strengths

- The manufacture of beverages; reflecting the strong brewery tradition in the West Midlands.
- The manufacture of bakery and farinaceous products (e.g. pasta).
- 11 million bags of walkers per day
- 1.5 million cadbury cream eggs per day
- · Manufactor of the queen's handbags
- Producers of the world's most popular cider



Major Investments

The West Midlands is the birthplace of great British food and drink icons Cadbury, Typhoo Tea, Bird's Custard and Marston's, and expertise in local colleges and Universities continue to spur on innovation in food and drink manufacturing both within the West Midlands, nationally and across the world.



Find out more about qualifications and pathways here



Cadbury UK Limited

Salisbury Poultry (Midlands) Limited

Mondelez UK Confectionery

CPC Foods Limited

Production Limited

Example Sector Roles: Including, subjects to consider, skills and salaries.

Production relevant subjects: Maths, English, Science

Roles

Quality Control Assistant

£12,500 - £25,000

Manufacturing Systems Engineer £22,000 - £40,000

Production Manager £20,000 to £40,000

Skills

Attention to detail Team work Communication Software packages

Numeracy Communication Software packages

Communication
Science
Analytical thinking



Processor

relevant subjects: English, Maths Meat Process Worker £17,000 to £25,000

Food Factory Worker £12,000 to £20,000

Bottler £18,000 to £40,000 Team work
Attention to detail
IT

Communication
Literacy and numeracy
Attenttion to detail

Attention to detail
Teamwork
Operate equipment
Communication skills



Food Scientist -Food Technologist

£20,000 to £45,000

Technical Brewer £18,000 to £40,000

Communication
Literacy & Numeracy
Science
Analytical Thinking
Software packages

Communication
Literacy & Numeracy
Science
Software packages

Discover more to start your journey



Interview with Denis Amoako – Brown from Ishida



Inside MDLZ UK – by Mondelez International



A Day In The Life Of - a vegetable packing factory - by Seasonal Jobs



Download the activities for Advanced Manufacturing - Food and Drink Sector

Click on the relevant cog to download the activities









Interview

Research

Sector Word Search



- https://tastycareers.org.uk
- https://www.milkround.com
- mondelezinternational.com
- https://www.midlandsengine.org/



Business, Professional and Financial Services Sector

Business, Professional, and Financial Services careers are available in a wide range of industries including: • Banks • Insurance and actuarial companies • Wealth advisors • Law and Legal • Accountancy and Management Consultancy • Architects • Project Management • Property Development • Recruitment Agencies • Human Resources Advisors • Marketing, PR and Advertising Agencies

National and Regional Figures

2.3m +employed in the UK £200.5bn £27.7bn

contributed to UK gross value added

£50bn

Value to be doubled to £50bn over the next 10 years



businesses

48,000

358,000

people employed

generated GVA

already operating within growing FinTech ecosytem

of total UK FinTech GVA

The city has become the largest premium hub of scale for Financial and Professional Services outside of London.

BPFS Regional Strengths

- Banking
- Consultancy
- Legal Firms
- Tax Specialist
- Insurance Companies
- Finance
- Head Office Functions
- Magistrates Court
- City Centre Professional
 - **Service Hub**

Major Investments

Major investment within Birmingham City Centre and the City **Centre Enterprise Zone** which is the largest of its type in the country and has the potential to create 40,000 new jobs. The investments will add £2 billion a year to the local economy and make available 1.3 million sq meters of new floor space over the lifetime of the project. The Goldman Sachs Group, has expanded its footprint in the UK by opening a new office in Birmingham

Growth is expected in areas such as:

- Data analytics
- Digital
- Artificial Intelligence (AI) / Virtual Reality (VR)
- Client Service Facing
- Technologies
- FinTech

Key Qualities identified by the 'Big 4' (Deloitte, EY. KMPG and PwC)

- Top academics
- An analytical mind
- **Emotional intelligence**
- Commercial awareness
- Resilience



qualifications and pathways here



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Deutsche Bank

Deloitte

Example Sector Roles: Including, subjects to consider, skills and salaries.

Management Consultancy

Roles

Management consultant £25,000 - £90,000

Business analyst £30,000 - £70,000

Skills

Communication **Problem Solving Literacy and Numeracy Digital Customer Services**

Communication **Problem Solving Literacy and Numeracy Digital**



Legal & Finance

relevant subjects: **English, Maths, Science**

Solicitor £25,000 to £100,000

Legal **Executive** £15,000 to £100,000

Finance Office £19,500 to £34,000

Tax **Advisor** £22,000 to £60,000

Communication **Problem Solving Literacy and Numeracy Digital**

Communication **Problem Solving Literacy and Numeracy Customer Service**

Communication **Problem Solving Literacy and Numeracy Digital**

Communication **Problem Solving Literacy and Numeracy Digital**

Professional Services

Estates Agent £15,000 to £40,000

Business administration £15,000 to £30,000

Communication **Digital Literacy and Numeracy Customer Services**

Communication **Problem Solving Literacy and Numeracy**

Discover more to start your journey



Interview with Shannen Gallagher from Wesleyan



Interview with Darren Clarke from Arcadis



Interview with Gurjit Tiwana from Gowling WLG

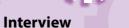


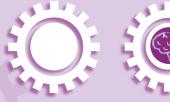
Download the activities for the BPFS Sector

Click on the relevant cog to download the activities









Research



Sector Word Search



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- **UK Work Experience Programme HSBC** Holdings plc.
- www.hsbc.com/careers/studentsand-graduates
- **Student Careers | PwC UK Careers**
- www.capgemini.com
- www2.deloitte.com
- www.ey.com
- www.gowlingwlgcareers.co.uk
- www.paradisebirmingham.co.uk

Find out more about the job roles on the National Careers Service website!

Data-Driven Health and Life Sciences Sector

Heath technologies are used in a range of organisations to support;

• Research and intelligence • Biomedical Sciences • Clinical pharmacy and laboratory technicians

Regional Figures

13,600

9,937 new jobs by 2030 growth of Pharmaceutical

jobs in the past 5 years

600 +

companies with growing numbers of SMEs



£6.49bn

regional turnover

17,320

companies

STEM apprenticeship starts in 2019-20



Life Science Regional Strengths

- Devices
- Data
- Digital

Diagnostics

Hospitals

Academia



Regional Skills Growth

Growth is expected in areas such as:

- Analytics
- Coding
- Artificial Intelligence (AI)
- Virtual Reality (VR)

Major Investments

£210 million invested to build 10 acres of world class life sciences facilities at Birmingham Health Innovation Campus (BHIC). Generating up to 700,000 sq ft state-of-the-art lab, office and incubation space providing co-location opportunities for all stages of health and life science businesses in partnership with Univeristy of Birmingham and the Bruntwood SciTech.

Precision Health Technologies Accelerator (PHTA), is the first phase of BHIC and is set to provide up to 11,100sqm of innovation, co-creation and incubation space.

In 2021 the Rosalind Franklin Lab was the UK's first megalab based in Royal Learnington Spa – it is one of the centrepieces of UK's future test and trace infrastructure.



- The Binding Site Group Limited
- Dignio
- Four Plus Immersive
- Gifford Bioscience
- **Hugo Technology**
- Kimal PLC
- **Linear Diagnostics**
- Remedy Health (Get Nourish)
- Salts Healthcare Limited
- Selentyx

Find out more about qualifications and pathways here



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Example Sector Roles: Including, subjects to consider, skills and salaries.

Research and **Development**

relevant subjects: Maths, Chemistry ICT

Bio Medical

Technology

relevant subjects:

Maths, Chemistry, Physics,

Biology

Roles

Skills



Regulatory Affairs £30,000 - £70,000

Problem Solving communication **Attention to detail**

Data analyst statistician £23,000 - £70,000

Maths **Attention to detail Analytical thinking Verbal communication**

Communication **Problem Solving Literacy and Numeracy**

Research Scientist

£25,000 to £40,000



Organisation Leadership **Problem solving**

Communication **Problem solving Digital** Literacy

Numeracy

Analytical Skills Attention to detail organisation Working under pressure

Biotechnologist £24,000 to £50,000

Biological Sciences £24,000 to £50,819

Download the activities for the Data Driven Health and Life Sciences Sector Click on the relevant cog to download the activities

Interview with Andrew Shortt from the

his Healthcare Science Weel

thcare Science Week video

Healthcare Science Week by

Interview

GBSLEP Growth Hub

we asked our

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BWC NHS Trust



Discover more to start your journey





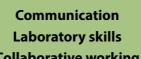
Pharmeceuticals

relevant subjects: **Chemistry, Maths, Physics Biology**

£24,000 to £55,000

Communication Laboratory skills **Collaborative working**

Pharmacologists





- www.imagingscientist.com/career- path.html
- Midlands-Engine-Health-Brochure. pdf (midlandsengine.org)
- www.stem.org.uk/stem-careers



Microbiology and Infectious Disease degree course - University of Birmingham.

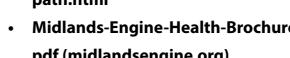








Sector Word Search



Health & Science Careers - Youth Employment UK

Research Park

BioHub Birmingham | Birmingham

- links

Low Carbon and Energy Technology (LCET) Sector

The Low Carbon sector has many associated roles including:

- Climate Scientists Heat pump installers Energy technicians Auto-Cad engineers
- System designers

National and Regional Figures

5,096 low carbon businesses in the region

93,784 jobs and contribution £9.58bn to the local economy



57% are based in Greater birmingham and Solihull £102,000

Gross Value Added per employee

By 2030

a number of big organisations have committed to net - zero

Regional

- Wind
- Building
- Photovoltaic

 Water & Wastewater **Treatment**

Biomass



- Hydrogen Buses
- Gigafactory in Coventry
- Research and Innovation Projects:
- Zero Carbon Rugeley
- **Black Country Cluster Decarbonisation**
- **West Midlands Regional Energy** System Operator

Major Investments

£180m has been invested into an Energy Research Accelerator which will tackle some of the biggest energy challenges facing the UK. Aston University the European Bioenergy Research Institute (EBRI) is home to the Energy Systems Catapult, offering unique capabilities that provides a clear innovation pathway which will lead to more innovations accelerating to market.

Tyseley Energy Park (TEP) invested £47 million into a waste wood biomass power plant diverting 72,000 tonnes of waste wood from going to landfill and generating sustainable energy to power 17,000 local homes. Birmingham Energy Innovation Centre (BEIC) is part of a £20 million invested to deliver energy innovation activities at TEP leading on research and development.

Birmingham is also, the home to the UK's first multi-fuel, low and zero carbon fuel refuelling station which is, now open and ready to receive commercial fleet, public transport fleet and private vehicles.



and pathways

here

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E.On UK Infrastructure Services Limited

Green Frog Power Limited

Example Sector Roles: Including, subjects to consider, skills and salaries.

Clean Energy relevant subjects:

Roles Skills

Solar PV Technician £23,000 - £42,000

Problem Solving Literacy Numercy

Ecologist £22,000 - £45,000

Communication
Customer Service
Problem Solving

Solar Technician £23,000 to £42,000

Communication
Customer Service
Problem Solving
Digital



Enviromental Consultant £23,500 to £43,000 Communication
Problem Solving
Digital
Literacy
Numeracy

П

Enviromentalist

relevant subjects: English, Maths, Science

Climate Scientist £20,000 to £55,000

Communication
Problem Solving
Digital
Literacy
Numeracy



Retrofit

relevant subjects: Maths, English, Maths Heat Pump Installer £20,000 to £35,000

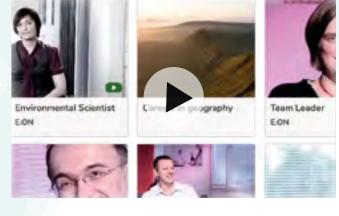
Building service engineer £24,000 to £50,000 Communication
Customer service
Problem Solving

Communication
Customer service
Problem Solving
Literacy
Numeracy

Discover more to start your journey



Interview with David Horsfall from Tyseley Energy Park



icould - explore job roles in the sector



My Energy Future



Download the activities for the LCET sector Click on the relevant cog to download the activities





resource

Interview

Research

Sector Word Search



- https://www.renewableuk.com
- https://www.environmentjob.co.uk/jobs
- Green Growth Storymap (arcgis.com)
- https://www.tyseleyenergy.co.uk/masterplan/
- Energy Careers | Explore Careers in the Energy Sector | My Energy Future

Construction (Building Technologies) Sector



Top Employers - West Midlands

- One Stop Stores Limited
- Regent Office Care Limited
- Willmott Dixon
- Cemex UK Operations Limited
- Tarmac Trading Limited
- Idverde Limited
- Enka UK Construction Limited
- Premier Support Services Limited
- Tilbury Douglas Construction Limited
- Colas Limited

26,500 jobs within the sector in

enterpri in Birming

By 2030 234,000 jobs should be available across the West Midlands Example Sector Roles: Including, subjects to consider, skills and salaries.



Skills

Salary



Digital

Teamwork

£20,000 - £60,000

Future job growth nationally: +7.2% (Leading to 223 new jobs by 2027)

Architectural technologist | Explore careers | National Careers Service



Commercial Energy Assessor Communication

Literacy and Numeracy

Digital

£20,000 - £30,000

Future job growth nationally: +7.5% (Leading to 5,963 new jobs by 2027)

Commercial energy assessor | Explore careers | National Careers Service



Structural Engineer



Communication

 Literacy and Numeracy

Digital

£22,000 - £70,000

Future job growth nationally: +7.9% (Leading to 5,115 new jobs by 2027)

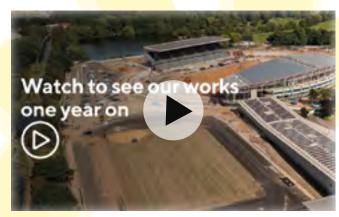
Structural engineer | Explore careers | National Careers Service



Discover more to start your journey



Interview with Rita Patel Miller from Lendlease



Alexander Stadium Redevelopment by McLaughlin & Harvey



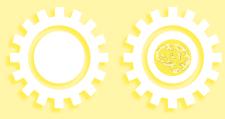
"Construction" on Oscott Manor Schoo<mark>l with</mark> GF Tomlinson



Job roles in construction by Willmott Dixon.

Download the activities for the Construction (Building Technologies) Sector

Click on the relevant cog to download the activities





Interview

Research

Workplace Tour



links

- Careers In Construction (Construction Jobs List) | Go Construct
- Careers in engineering construction ECITB
- Articles Archive icould
- What types of jobs and employers are there in construction? | TARGETcareers

Logistics and Transport Technologies Sector

Key trends and changes happening in the industry globally include:

- Low-carbon trasport such as, electric vehicles
- Connected and Autonomous vehicles (CAV)

Useful Subjects:

- ICT
- Design & Technology
- Sciences

- Maths
- Physics
- . Chamistr
 - Chemistry

Top Employers - West Midlands

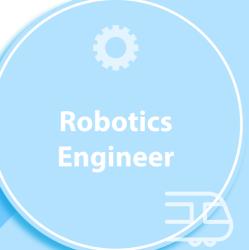
- National Express Group PLC
- Fedex Express UK Transportation
- Dpdgroup UK Ltd
- West Midlands Travel Limited
- Fedex UK Limited
- Fedex Express UK Limited
- Rotala PLC
- Ryder Limited
- Freightliner Limited
- Davies Turner Holdings PLC

enterprises in Birminghar

24,100 jobs within the sector in

Birmingham

By 2030 125,000 jobs should be available across the West Midlands Example Sector Roles: Including, subjects to consider, skills and salaries.



Skills

- Problem
- Digital

solving

Communication

Salary

£27,000 - £55,000

Future job growth nationally: +5.9% (Leading to 4,750 new jobs by 2027)

Robotics engineer | Explore careers |
National Careers Service



Transport Planner

- Problem solving
- Literacy and Numeracy
- Teamwork

£22,000 - £44,000

Future job growth nationally: +7.2% (Leading to 4,424 new jobs by 2027)

<u>Transport planner | Explore careers |</u>
National Careers Service



Airline Pilot



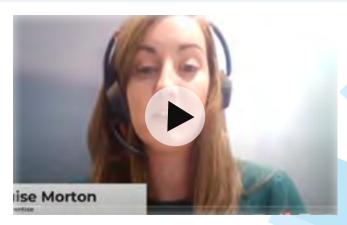
- Leadership
- Literacy and Numeracy
- Communication

£35,000 - £110,000

Future job growth nationally: +7.5% (Leading to 1,741 new jobs by 2027)

<u>Airline pilot | Explore careers | National</u>
Careers Service

Discover more to start your journey



Interview with Louise McCormack from HS2



icould - explore job roles in the sector



HS2 Upgrading Britain's railways

Download the activities for the Logistics and Transport Technologies Sector

Click on the relevant cog to download the activities



Interview



Research



Day in the Life - Mobile Driver



links

- Homepage | High Speed 2 (hs2.org.uk)
- CILT Careers Information (ciltuk.org.uk)
- Career Hub | Home (aviationjobsearch.com)
- Home Department for Transport Careers (dft.gov.uk)
- Vehicles GOV.UK (www.gov.uk)
- Transport & Logistics Careers
 #ThinkLogistics Youth Employment UK

Public Sector inc. Education



Key trends and changes happening in the industry globally include:

- An increased use of digital technology in education/
- The use of new technology in professional roles, such as Artificial Intelligence & Machine Learning
- A range of different and evolving career opportunities

Useful Subjects:

- ICT
- Sciences
- Maths

Subjects related to a career in Public sector

Top Employers - West Midlands

- Birmingham City Council
- Solihull Metroplolitian Borough Council
- **Busy Bees Nurseries Limited**
- **Ormiston Academies Trust**
- The Woodard Corporation
- **Nsl Limited**
- Reach2 Academy Trust
- **Academy Transformation Trust**
- Birmingham Children's Trust Community **Interest Company**
- Man Commercial Protection Limited

730 enterprises in Birmingham 28,000 jobs within the sector in **Birmingham** By 2030 243,000 jobs will be available across the **West Midlands**

Example Sector Roles: Including, subjects to consider, skills and salaries.





Teamwork

Digital

£22,000 - £40,000

Future job growth nationally: +7.2% (Leading to 3,199 new jobs by 2027)

Security Service personnel | Explore careers | National Careers Service



Security Service

Personnel



EDU

Economist



- **Digital**
- Literacy and **Numeracy**
- Communication

£25,000 - £75,000

Future job growth nationally: +7.2% (Leading to 2,915 new jobs by 2027)

Economist | Explore careers | National Careers Service





Digital

Skills

Customer service

Teamwork

£19,000 - £50,000

Salary

Future job growth nationally: +5.9% (Leading to 4,424 new jobs by 2027)

E-learning developer | Explore careers | **National Careers Service**









Discover more to start your journey



Interview with Mel Bromley from West Midlands Police



An insight into Staffordshire and West Midlands Fire Control



icould -explore job roles in the sector.

Download the activities for the Public Sector

Click on the relevant cog to download the activities



Interview



Research



Job roles in the public sector



- Home | Civil Service Careers (civil-service-careers.gov.uk)
- Get Into Teaching: Inspire the next generation (education.gov.uk)
- Overview of the UK's public services sector | Prospects.ac.uk
- How to become a social worker | Success at School
- Podcast | West Midlands Police (west-midlands.police.uk)

Advanced Manfacturing & Engineering Sector



Key trends and changes happening in the industry globally include:

- Electrification of rail, cars and aircraft
- 3D Printing (Additive Manufacturing)
- **Automation and Digitisation**

Useful Subjects:

- Chemistry
- Design & Technology
- Maths

- **Creative Subjects**
- **Physics**
- ICT

Top Employers - West Midlands

- **Jaguar Land Rover Limited**
- J.C.B. Service
- J.C. Bamford Excavators Limited
- **GKN Aerospace Services Limited**
- **ZF Automotive UK Limited**
- Aston Martin Lagonda Limited
- **Telent Technology Services Limited**
- Antolin Interiors UK Limited
- **Meggitt Aerospace Limited**
- Sertec Corporation Limited

36,800 jobs within the sector in **Birmingham**

enterprises

2,165

Example of key job titles:

Engineering Mechanic Quality Inspectors **Production Operators**

Example Sector Roles: Including, subjects to consider, skills and salaries.



Skills

Salary



- Creativity
- **Teamwork**
- Communication

£15,000 - £35,000

Future job growth nationally: +1.0% (Leading to 493 new jobs by 2027)

CAD technician | Explore careers | **National Careers Service**



Automotive Engineer

- **Problem solving**
- Numeracy
- **Digital**

£20,000 - £45,000

Future job growth nationally:+5.9% (Leading to 5,296 new jobs by 2027)

<u>Automotive engineer | Explore careers |</u> **National Careers Service**



Aerospace Engineer



- **Digital**
- Literacy and Numeracy
- Communication

£20,000 - £60,000

Future job growth nationally: +5.9% (Leading to 5,296 new jobs by 2027)

Aerospace engineer | Explore careers | **National Careers Service**



Discover more to start your journey



Interview with Oliver Bragg from Jacobs



Engineering Success Podcast by Jaemie Hutton



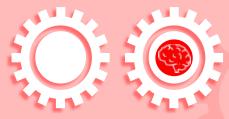
icould -explore job roles in the sector



Early Careers by Jaguar Land Rover

Download the activities for the Advanced Manufacturing & Engineering Sector

Click on the relevant cog to download the activities



Interview



Research



Workplace Tour - UKBIC



- Greater Birmingham & Solihull Institute of Technology (gbsiot.ac.uk)
- Real engineers | Neon Brilliant Inspiration (neonfutures.org.uk)
- Work Experience (ba.com)
- Engineering Careers Prospectus Next Gen Makers
- Getting into automotive | Institute of The Motor Industry (theimi.org.uk)

Health and Social Care Sector



- Maintaining good mental health, including the treatment of mental health disorders
- Advances in technology that are transforming life sciences and health/social care delivery
- Focusing on the ageing Society in the UK and across the world

Useful Subjects:

- ICT
- Sciences
- Maths
- Psychology
- Healthcare related courses
- Design & Technology

Top Employers - West Midlands

- NHS
- Midshires Care Limited
- Voyage 1 Limited
- Grosvenor Health and Social Care
- Thera Trust
- Linnaeus Veterinary Limited
- Sevacare (UK) Limited
- Larchwood Holdco Limited
- Alliance Medical Group Limited
- Select Health Care Limited

80,000 jobs within the sector in Birmingham enterprises in Birmingham

By 2030
314,742 jobs should
be available across
the West Midlands

Example Sector Roles: Including, subjects to consider, skills and salaries.



Skills

Salary



- Customer service
- Communication
- Teamwork

£25,654 - £31,533

Future job growth nationally: +8.7% (Leading to 65,863 new jobs by 2027)

Nurse | Explore careers | National Careers
Service



Care home manager



service

Customer

Teamwork

Communication

£25,000 - £55,000

Future job growth nationally: +5.7% (Leading to 3,527 new jobs by 2027)

Care home manager | Explore careers |
National Careers Service





Occupational therapist



- Digital
- Teamwork
- Communication

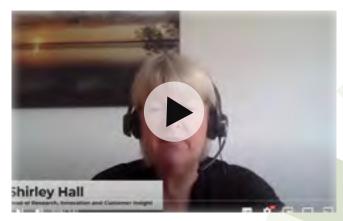
£25,654 - £46,838

Future job growth nationally: +10.4% (Leading to 4,857 new jobs by 2027)

Occupational therapist | Explore careers | National Careers Service



Discover more to start your journey



Interview with Shirley Hall from The ExtraCare Charitable Trust



icould -explore job roles in the sector.



Working at Birmingham women's and Children's hospital.



Virtual tour of the Queen Elizabeth Hospital Birmingham.

Download the activities for the Health and Social Care Sector

Click on the relevant cog to download the activities



Interview



Research

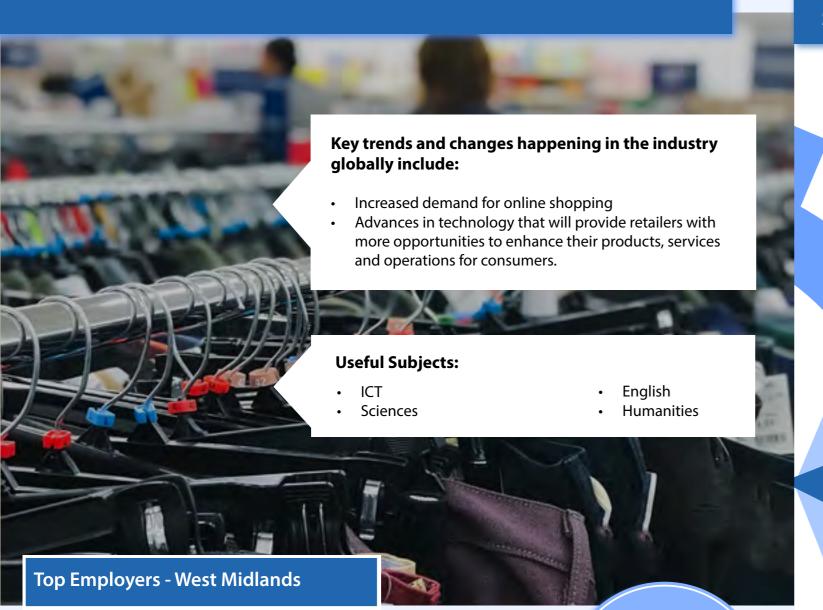


Virtual Tour Lyndon



- Step into the NHS | help young people discover NHS careers
- Health Careers
- Medic Mentors | Motivating Medical Minds
- Becoming a counsellor (bacp.co.uk)
- Skills for Care Home
- Great Ormand Street Hospital Tour

Retail Sector



- Aldi Stores Limited
- **Poundland Limited**
- Lloyds Pharmacy Limited
- Halfords Limited
- Holland & Barrett Retail Limited
- Theworks.Co.Uk PLC
- The Works Stores Limited
- **Grafton Merchanting GB Limited**
- Inchcape Retail Limited
- Selco Trade Centres Limited

74,000 iobs within the sector in **Birmingham**

7,195 enterprises in Birmingham

Key Skills: Selling techniques Merchandising Warehousing

Example Sector Roles: Including, subjects to consider, skills and salaries.



Market Research Executive

Web Content

Editor



Digital

Communication

Salary



Skills

 Customer service

£20,000-£36,000

Digital

Future job growth nationally: +7.5% (Leading to 14,182 new jobs by 2027)

Market research executive | Explore careers | National Careers Service



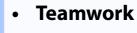
English

£22,000 - £40,000

Future job growth nationally: +7.2% (Leading to 6,284 new jobs by 2027)

Web content editor | Explore careers | **National Careers Service**





Digital

Communication



Future job growth nationally: +9.1% (Leading to 39,982 new jobs by 2027)

Retail manager | Explore careers | **National Careers Service**







Discover more to start your journey



icould -explore job roles in the sector.



Careerpilot: Video stories: Careers in Retail



Careerpilot: Video stories: Industry Insight: Careers in Retail (Waitrose)

Download the activities for the Retail Sector

Click on the relevant cog to download the activities



Research



Job roles in retail



Sector Word Search



- What types of jobs and employers are there in retail, buying and fashion? |
 TARGETcareers
- Overview of the retail sector in the UK | Prospects.ac.uk
- Retail Careers Youth Employment UK

Hospitality Sector



Key trends and changes happening in the industry

- Shortage of staff following the pandemic and leaving the
- Chef' and associated variations are by far the most in-demand roles across the West Midlands
- Commonwealth Games 2022 will increase demand for roles within the hospitality sector, then it is predicated a steady growth across the sector up to 2040

Useful Subjects:

- ICT
- Maths

English

Top Employers - West Midlands

- The Belfry
- Mitchells and Butlers
- Stonegate Pub Company
- The New World Trading Company
- NEC
- Las Iguanas
- Hilton
- **Compass Group**
- KFC
- Pizza hut

2,175 enterprises in Birmingham 24,268 iobs within the sector in **Birmingham Key Skills: Restaurant Operation** Cooking **Food safety Food Preparation** Customer **Experience**

Example Sector Roles: Including, subjects to consider, skills and salaries.



Waiting Staff (Waiter/Waitress)



Numeracy

Customer service

£15,000 - £30,000

Salary

Future job growth nationally: +0.2% (Leading to 591 new jobs by 2027)

Waiter | Explore careers | National Careers Service



Literacy

Skills

Numeracy

Customer service

Literacy

£14,000 - £22,000

Future job growth nationally: +0.2% (Leading to 466 new jobs by 2027)

Bar Person | Explore careers | National **Careers Service**



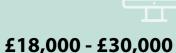
Bar Person

Catering Manager



52

- Leadership
- Customer service
- Communication



Future job growth nationally: +4.7% (Leading to 6,151 new jobs by 2027)

<u>Catering Manager | Explore careers |</u> **National Careers Service**

Discover more to start your journey



Interview with Laura Hipkiss from Mitchells & Butlers.



Hospitality Management by University College Birmingham



What's it like to be a Chef? | Hospitality and Catering Jobs

Download the activities for the Hospitality Sector

Click on the relevant cog to download the activities





- https://careerscope.uk.net/careers/about-the-industry/
- Hospitality jobs | Prospects.ac.uk
- Hospitality Jobs UK Serving the hottest & latest hotel, restaurant, pub and bar jobs.
- Hospitality & Catering Careers Youth Employment UK



Entrepreneurs

Entrepreneurs are individuals who establish and run a new business. Setting up a business is known as entrepreneurship and many entrepreneurs source and provide the finance for their own businesses.

Videos



Interview with Daniel Burke and Courtney Smith from Unique U fitness



What is an entrepreneur? - BBC Bitesize

Activity - Interview







- What is an entrepreneur? | Prospects.ac.uk
- How to start a business | Prospects.ac.uk
- RED Home (rapid-enterprise.co.uk)
- Support for starting a business | The Prince's Trust (princes-trust.org.uk)
- F2D ITC
- BOOK: How to raise entrepreneurial kids Clever Tykes
- How To Raise Entrepreneurial Kids: Playbook Clever Tykes



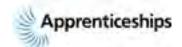


Apprenticeships

Apprenticeships provide the opportunity for young people to do a real job and work towards a qualification at the same time. Apprenticeships range from level 2-7 and enable young people aged 16+ to earn while they learn. Young people will work with an employer and study at an FE college or with a training provider.

Click on a provider below to learn more about the opportunities available:













Videos



The National Apprenticeships Service: Channel 4 Apprentice – Alim



The National Apprenticeships Service: Robert Welch Apprentice – Ella



- Become an apprentice (apprenticeships.gov.uk)
- Find an apprenticeship (findapprenticeship.service.gov.uk)
- The Apprenticeship Guide
- Amazing Apprenticeships
- Home | Apprentice Nation
- Apprenticeships explained | TARGETcareers
- Midlands Opportunities



Apprenticeships: Example of job roles in each Sector

Level 4 Building Services
Engineering Technician
Level 6 Degree Environmental
Health Practioner
Level 7 Degree Ecologist

Level 6 Manufacturing Engineering
Level 6 Rail and Rail Systemts Engineer
Level 6 Aerospace Software Development Engineer
level 6 Civil Engineer



Hospitality

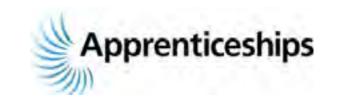


Level 2 Transport Operator Level 2 Rail Infrastructure Operator Level 3 Heavy Vehicle Service and Maintenance Technician Apprenticeship Level 3 Aviation Group Specialist

Level 6 Retail Leadership

Level 6 Assistant Buyer and Assistant Merchandiser

Level 2 Hospitality Team Member Level 3 Chef de partie Level 4 Hospitality Manager Level 4 Senior Culinary Chef



Level 3 Ambulance Support Worker

Level 6 Occupational Therapist

Level 6 Paramedics

57

and

Logistics

Traineeships

A traineeship is a course that supports 16–24-year-olds (25 if they hold an Education, Health and Care Plan) with gaining experience of the workplace to prepare them for an apprenticeship or work. Traineeships are delivered by a range of providers, including, Colleges, Independent Training Providers, local authority providers and many more. A traineeship aims to provide young people with the skills that employers are looking for and can last between 6 weeks – 1 year.

Click on the following links to find out more:





















Volunteering opportunities

A volunteer freely chooses to offer their time, unpaid to support a greater cause, individual or groups of people. Volunteering is a great way to gain experience of the workplace and to 'give something back' and make a positive contribution to society. Young people can gain a range of employability skills and experiences that could be included on university or job application forms.

Click on the following links to find out more:

















Frequently Asked Questions (FAQ)

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How can I support my child?

All schools and Colleges are required to have a full careers program in place to support young people from year 7 -13. You should be able to access information about the careers program on the school's website, including the name of the Careers Leader and Careers Adviser. If you have any questions regarding careers support for your child you should contact the named Careers Leader within the school.

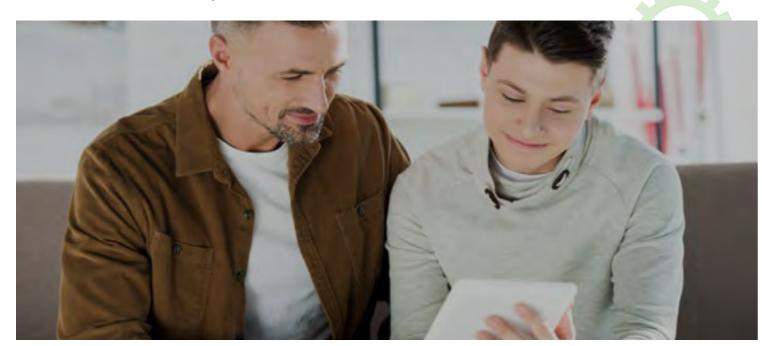
You could support your child further by using the information on the links below to help them with making informed career decisions.

- The Parents' Guide to National Careers Week 2021
- Careermag Parents Careermap
- Parents & Carers (skillsbuilder.org)
- The Parent Perspective Podcast
- Careerpilot : Parent zone
- Birmingham Careers Hub (SEND)
- Parents & Carers | Aimhigher West

- Midlands (aimhigherwm.ac.uk)
- What Is Level 3 Equivalent To? | What Level Is A Degree? (successatschool.org)

معلا

- Parent & Guardian Advice Careermap
- Birmingham Careers Hub website
- Parents' Guide (flowpaper.com)



Where else can I find information about careers?

You can find out further information about careers on the links below:

- Tasty Careers
- How2Become
- Careerpilot: Plan your future work & study
- Careers Guidance Platform | MyCareerSpringboard
- Bright Knowledge
- Young people RNIB See differently
- Students » Launchyourcareer.com
- Youth Employment UK

- Together, We are STEAMhouse!
 STEAMhouse
- ibuilt it | Building the Midlands
- Careerpilot: Jobs by job sector
- Diverse Business Sectors Driving Growth
- Digital Careers Youth Employment UK

Video

- Careerpilot: Video stories
- CareersBox YouTube
- Spotlight Talks: Inspiring careers excellence | WorldSkills UK





Interview Tips

This page contains useful information to support with preparing for an interview.

Videos

• How to Give a Good Interview | Skills Summit | Wired Sussex - YouTube



Tips on presenting yourself on video interviews - YouTube

Video Interviews

• How to do well in video interviews | Careers advice | National Careers Service

Portfolios

- Create a professional portfolio for when you're applying for jobs | Help Centre |
 The Open University
- Putting together a creative portfolio | Prospects.ac.uk
- What's a digital portfolio and how could it help me? BBC Bitesize



- Interviews BBC Bitesize
- Interview tips | Prospects.ac.uk
- Top 10 interview questions | Careers advice | National Careers Service
- Common Interview Questions (careercamel.com)



Employability Skills

This page contains information to support with developing and learning more about essential employability skills.

What are Key Skills? - YouTube





resource

Activity



Activity 1



Activity 2



- Start (startprofile.com)
- Skills Builder Click on each skill to learn more
- The top ten skills that'll get you a job when you leave school | TARGETcareers
- How to develop your soft skills | Careers advice | National Careers Service
- Employability Skills | Young People Job
 Skills | Life Skills (barclayslifeskills.com)
- The My Skills My Life Quiz WISE (wisecampaign.org.uk)

Appendix

In this section you will find:

- Activity worksheets
- List of FE Colleges
- · List of HE Providers / Universities

Activities - Downloadable PDF

Main

- <u>Interview</u>
- Research
- Workplace Tour Creative Alliance
- Sector Word Search
- Workplace Tour Lendlease Perry Barr job
- Day in the life of a Mobile driver
- Job Roles in the Public Sector
- Workplace Tour UK Battery
 Industrialisation Centre
- Workplace Tour Lyndon 1 ward at Sandwell Hospital
- Job Roles in the Retail Sector
- Job Roles in the Hospitality Sector
- Employability 1 (Main and SEND)
- Employability
- Feedback

SEND

- Interview
- Research
- Workplace Tour Creative Alliance
- Sector Word Search
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- Job Roles in the Hospitality Sector
- Employability 1 (Main and SEND)
- Employability
- Feedback



The key elements of a first payslip: Free online financial education sessions - My Personal





List of FE Colleges

BMET College - Matthew Boulton

BMET College - James Watt Campus

BMET College - Sutton Coldfield Campus

South & City College Birmingham - List of

Campuses

Solihull College

Halesowen College

Sandwell College

Walsall College

NCATI - National College for Advanced

Transport & Infrastructure

University College Birmingham (UCB)

Access Creative College Birmingham







List of Universities/HE Providers

University of Birmingham

Aston University

University of Warwick

Birmingham City University

University College Birmingham (UCB)

Newman University, Birmingham

Coventry University

University of Wolverhampton

University Of Worcester

BIMM Institute Birmingham











The Birmingham Careers Hub would like to thank everyone who supported and contributed to the development of the LMI guide, including the GBSLEP, Creative Alliance, Birmingham Education Partnership and Calthorpe Academy.





Within this guide we have made recommendations of what we believe to be reliable sources to help you to find further information about careers, however all these organisations have not endorsed this guide.